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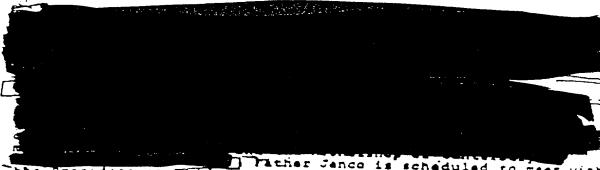
MEMORANDUM FOR JOHN H. FOINDEXTER

FROM:

CLIVER L. NORTH

SUBJECT:

Next Steps on the American Hostages



President on Friday, August 1, at 2:00 p.m.

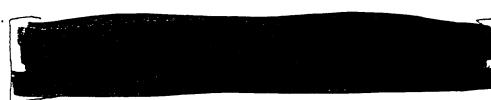
Based on information derived from a lour discussions with Chorbanifar, Mir, and Kangarius and the we have dea following conclusions:

Jenco was released as a direct result of action taken by Moshen Kangarlulon or about July 21. Xangarluie

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Kangarin believed that he had consumated an arrangement with Americans through Choroanifar on the terms for release of the nostages.

- rangarlu's expectations regarding the immediate delivery the 240 HAWK missile parts were apparently transmitted to higher authority in Iran. Discussions with Kingarlu in Europe (Sunday, July 27) and calls from him today indicate that Kangarlu is in considerable personal jeopardy as a consequence of not having received what he believed we promised.
- It is entirely possible that if nothing is received kind will be killed by his opponents in Tehran. Ghorbanifar who be killed by his creditors (they are the beneficiaries of \$22H life insurance policy), and one American hostage will probably be killed in order to demonstrate displeasure.
- -- Although the Dawa 17 in Kuwait continue to be mentioned the ultimate demand on the part of the hostage holders, The have not seen reference to this issue since our meeting in Tehran (Tab

It is obvious that the conditions for the release of the host arranged between Chorbanifar and Kangarlu Jare unacceptable. Monetheless, we believe that Chorbanifar loted on what he considered to be the following arrangement:

- Step 1: One hostage released and S4M to Ghorbanifar for ite removed from the aircraft in Tehran during the May visit (Chorbanifar received the S4M on July 28).
- Step 1: Remainder of 240 parts plus full quota of electron tubes (Item 24 on Iranian parts list) and 500 TOWs delivered to Iran.
- Step 3: Second hostage released and Ghorbanifar paid for remainder of 240 parts.
- Step 4: 500 TOWs and 1 HIPAR radar delivered.
- Step 5: Third hostage released and Chorbanifar paid for one radar.
- Step 4: Meeting in Tehran to discuss future followed by re of the last hostage and delivery of second HIPAR r

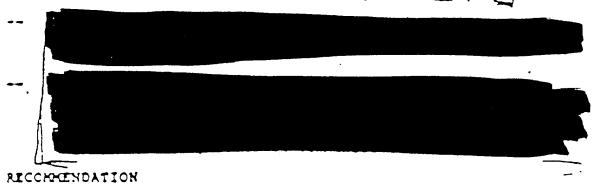
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We believe that the mixture of HAWK parts and TOWs is designed satisfy both the military and the revolutionary guards in fran. At this point, [Kangarly/will probably be able to retain his credibility if just the 240 parts are delivered from Israel. So believe that he can be convinced to follow-up this delivery will a meeting in Europe to discuss next steps.

At such a meeting, we should endeavor to produce a concrete schedule that is agreeable to both parties and which allows all remaining hostages to be released simultaneously. The Jenco release lindicate that this is clearly within the power of the Irahians, if they are so inclined. While they will continue to happle over prices, timing, and sequence, the delivery of the 240 should help to assure the Irahians that we will keep our word. It is important that a face-to-face meeting occur so that we can establish the terms rather than having Chorbanifar negotiate for us. Finally, even after the parts are delivered, we still retain some leverage over Kangarlup

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That you brief the President regarding our conclusions on the Jenco release as indicated above and obtain his approval for having the 240 HAWK missile parts shipped from Israel to Iran a soon as possible, followed by a meeting with the Iranians in Europe.

Approve

7/10/8 Disapprove

Attachments Tab <u>A</u>j-

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